The meeting of the Montgomery County Community College Board of Trustees was held on Monday, April 16 at 4:00 p.m. at West Campus, North Hall, Room 106, Pottstown.

Board of Trustees – Present:
Michael D’Aniello, Chairperson; Andy Cantor, Vice Chairperson; Regina Lowrie, Treasurer; Lea Bramnick, Assistant Secretary; Susan Arnhold, Geoffrey Brandon (arrived 5:00), Margot Clark, Ed Mullin, Michael Paston, Jim Vlahos

Absent: Trudy Mann, Secretary; Marcel Groen, Eric Kretschman, Lynne Lechter, Richard Montalbano,

Also Present:
Karen Stout, President; Marc Davis, Solicitor; Thomas Freitag, Vice President for Finance and Administration; Steady Moono, Vice President for Student Affairs; Peggy Lee-Clark, Executive Director of Government Relations & Special Projects; Victoria Bastecki-Perez, Vice President of Academic Affairs/Provost; Sharon Beales, Vice President for Development and External Relations; Kathrine Swanson, Vice President for Institutional Effectiveness and Enrollment Management; Diane O’Connor, Executive Director of Human Resources; Alana Mauger, Director of Communications; Jian Zhang, Assistant Vice President of Academic Affairs, West Campus; Rhoda McFadden History Professor and President, Faculty Union; Beverly Welhan, Dean of Health Sciences; Erin White-Mincarelli, Assistant Professor of Surgical Technology, West Campus; Deb Rogers, Executive Assistant to the Board of Trustees; Joshua Mitchell, Director of Training and User Support Services; Brian Gallie, Student, All-Pennsylvania Academic Team; John Roddenberry, Student, All-Pennsylvania Academic Team

Call to Order

Chairperson D’Aniello called the meeting to order at 4:00 p.m.

Pledge of Allegiance

Brian Gallie and John Roddenberry, students on the All-Pennsylvania Academic Team, led the attendees in reciting the Pledge of Allegiance.

Introduction of Guests

Vice President Beales introduced the guests in attendance.

Public Testimony

There was no public testimony.
Presentation of BOT Resolution

Chairperson D’Aniello recognized Brian Gallie and John Roddenberry with Board resolutions recognizing their academic achievements and selection to the All Pennsylvania Academic Team.

Consent Agenda

Trustee Mullin made the motion to approve Consent Agenda Items A through K as presented. Trustee Lowrie seconded the motion and the Board unanimously approved the Consent Agenda Items.

A. Approval of March 19, 2012 Minutes

B. New Purchasing Policy Implementations
The new policy allows the President to authorize expenditures up to $250,000, but requires Board notification for all expenditures over $100,000. Board pre-approval is required for all expenditures over $250,000 or expenses under $250,000 where the President requests Board pre-approval.

The Board was provided with a list of suppliers/businesses with whom the College had expenditures in excess of $100,000 during fiscal year 2011, the last full fiscal year prior to implementation of the new policy.

C. Monthly Review of Investment Performance
Overall investments appear to be slightly higher than the blended benchmark return of 0.3% in the current year.

D. Curriculum Deletion: Surgical Technology (Certificate)
Deletion of the Surgical Technology Certificate Program allows the College to focus on the A.A.S. degree in Surgical Technology, thus, paralleling the AST’s Recommended Standards of Practice for the associate degree as the preferred educational model for entry-level practice. The Certificate Program deletion will ensure that the College maintains compliance with surgical technology professional organizations and promotes appropriate preparation of the students for today’s technologically intensive surgical workplace. The curriculum deletion will minimally affect students, in that, there are currently no students enrolled in the Surgical Technology Certificate program.

E. Curriculum Modification: Business Administration (A.S.)
Effective Fall 2012, the College is required to begin alignment of specified programs of study in order to comply with the respective statewide articulation agreements.

The proposed changes are necessary in order to comply with Transfer Articulation Oversight Committee (TAOC) guidelines for statewide mandated articulation.

This modification maintains the program’s compliance with the College’s Core curriculum. All core goals are met by specific core courses. No core goals are met by embedding/threading within the curriculum. See Attachment 1
F. **Honorary Degree**
The Board of Trustees policy provides a provision for the Trustees to grant an honorary associate degree, the Associate in Letters (A.L.), to outstanding individuals who have demonstrated meritorious service to Montgomery County Community College, to the community, to their profession and/or displayed leadership in civic and cultural affairs. The policy requires that nominations be made by the President or the Board, reviewed by the Curriculum Committee, and recommended to the Board for consideration.

The President recommended that the Trustees approve the granting of an honorary degree to Dr. William Trueheart. Dr. Trueheart will serve as Montgomery County Community College’s Commencement speaker and supports the College’s work in student success and its completion agenda.

G. **Substantive Change Application**
In preparation for the launch of The Culinary Arts Institute in 2013, the College is preparing a Substantive Change Application to the Middle States Commission on Higher Education. The Substantive Change Application provides the accrediting body with an overview of the initiative including relevant curricular, resource support, financial, and facility documentation to affirm the designate of The Culinary Arts Institute as an offsite degree granting location for the College. This designation is necessary since more than 50% of the Culinary Arts A.A.S. degree program will be offered at the facility. It is anticipated that final action by the Commission will be received in June 2012.

H. **Faculty Accomplishments**
The monthly update on faculty accomplishments is provided to give the Board of Trustees an ongoing glimpse of the many strengths of our academic community.

I. **New and Revised Courses**

**New**
MUS 190 – Chamber Strings I, MUS 191- Chamber Strings II, MUS 192- Chamber Strings III, and MUS 193 – Chamber Strings IV
MUS 194- Wind Ensemble I, MUS 195- Wind Ensemble II, MUS 196- Wind Ensemble III, and MUS 197- Wind Ensemble IV
MUS 260 - Performance Jazz Ensemble I, MUS 261 - Performance Jazz Ensemble II,
MUS 262 - Performance Jazz Ensemble III, and MUS 263– Performance Jazz Ensemble IV

**Revised**
MUS 160 -Jazz Lab Band I- (Formerly titled MUS 160 Jazz Ensemble)
MUS 161- Jazz Lab Band II – (Formerly titled MUS 161 Jazz Ensemble II)
MUS 162 – Jazz Lab Band III – (Formerly titled MUS 162 Jazz Ensemble III)
MUS 163 – Jazz Lab Band IV – (Formerly titled MUS 163 Jazz Ensemble IV)
J. Construction Updates
Construction updates were provided to the Board of Trustees on the ATC parking lot and the College Hall renovations.

K. Ratification of April Professional Appointments
- Administrative Appointments (1)
  
  Full Time Administrative (1)
  Wendell Griffith, Coordinator of Mentoring Services
  Start Date: 3/5/12

  Faculty Appointments (2)
  Krzysztof Stypulkowski, Nursing Assistant Professor, Summer/Fall Contract
  Start Date: 5/1/12

  Paul Johnson, Faculty Diversity Fellow – Business
  Start Date: 9/1/12

Quarterly Treasurer’s Report Through March 31, 2012
Ms. Lowrie reported for the Committee.

- For the Nine Months Ending March 31, 2012

  The major change to the College’s balance sheet this month is the booking of the $4 million liability associated with ESCO financing under the College’s Guaranteed Energy Savings Agreement (GESA) with Siemens. This is reflected under “Current Lease Obligation, Net of Current Maturities” on the Statement of Net Assets.

  On the College’s Statement of activities, overall revenue remains relatively constant. Overall expense for the College is down due to a decline in spending on construction with renovations of College Hall nearing completion. Operating expense is up, though over a third of that increase is related to a timing difference in booking expense associated with providing retirement benefits to College employees.

  Trustee Lowrie offered kudos to Thomas Freitag and his team for upgrading the strategic content of the Treasurer’s Report.

Ms. Lowrie made the motion to approve the Treasurer’s Report for the nine months ending March 31, 2012. Mr. Mullin seconded the motion and the Board unanimously approved the Treasurer’s Report.

President’s Report
Dr. Stout reviewed highlights of the President’s Report.

- Student Success Indicators
As part of the College’s student success work, we take a comprehensive look at student progression and completion. In a study tracking the Fall 2007 cohort of 3,850 new students, by Fall 2011, 14.9 percent of the cohort had graduated, 25.9 percent had transferred to a four-year college, and 8.8 percent were still persisting at the College for a cumulative progression and completion rate of 49.6 percent. By comparison, the 2006 cohort had a 14.0 percent graduation rate, 23.5 percent had transferred, and 9.9 percent were still persisting for a cumulative progressing and completion rate of 47.4 percent.

- **Completion**

On March 21, thirty-three police candidates of Class 1104, graduated from the College’s Municipal Police Academy. For the complete list of graduates visit [http://tinyurl.com/class1104](http://tinyurl.com/class1104)

- **Enrollment**

  **Summer**
  Overall, total summer headcount is at 7,140, down 2.14 percent from same time last year (7,206). Summer credit hours are at 29,640, down 1.43 percent from same time last year (30,071).

  **Fall 2012**
  As of April 16, 2012, total fall headcount is up by 1.27 percent compared to same time last year. Total credit hours are down 1.04 percent compared to last year.

- **Access**

  A “STEM Jam” was hosted in the College’s Advanced Technology Center on April 11. The daylong event included STEM (Science, Technology, Engineering, and Mathematics) program and career presentations, student project displays and demonstrations, STEM speakers from industry and academia, micro-helicopter and robotics competitive obstacle courses, and demonstrations and static models of STEM student and faculty work.

  On April 12, the annual Presidential Symposium was held in the Science Center Auditorium. Approximately one hundred people attended the event which was open to the public. Students from Pottstown High School along with Superintendents and other school district officials from across the county, and members of the President’s Council on Diversity were in attendance. This year’s speaker was Dr. Ainissa Ramirez, an associate professor of mechanical engineering at Yale University. She created and hosted the “Science Saturdays” lecture series at Yale University. Following Dr. Ramirez’s presentation, a group of select faculty joined together for a panel discussion on the importance of STEM (Science, Technology, Engineering, and Mathematics) careers. The panel included: Dr. Andrew Ippolito, Assistant Dean of Math, Science, & Advanced Technology; Dr. Jiaxi Xu, Fulbright
Scholar Math, Science, & Advanced Technology; **Dr. Wendy Zoll Fillgrove**, Biology Instructor; **John Hasyn**, Microbiology Instructor; **Margaret Bryans**, NBC2 Principal Investigator; **Brandon Klarman**, Mathematics Instructor; William **Brownlowe**, Engineering Associate Professor; and **Thomas Tucker**, Engineering Instructor.

- **Student Leadership/Service Learning/Co-Curricular Accomplishments**

Four members of the Student Government Association (SGA) attended the American Student Association of Community Colleges (ASACC) Spring Advocacy Conference in Washington, D.C. from March 17-19. Representing our College were students **Traveon Henry** and **Jessica Stewart** from the West Campus SGA and **Ryan Navin** and **Elizabeth Bradford** from the Central Campus SGA. ASACC voted to focus on two priorities this year: Pell Grant Stabilization and the Direct Student Loans Grace Period and Interest Rate. They visited the offices of Representatives Allyson Schwartz, Jim Gerlach and Senator Pat Toomey.

On March 22, the Alpha Kappa Zeta Chapter inducted 130 new members at the Central Campus. Representative Todd Stevens provided remarks as the guest speaker for the ceremony.

On April 2, four students from the College were named into the 2012 All-Pennsylvania Academic Team. **Christine Chiodo**, **Brian Gallie**, **Sarah Munson**, and **John Roddenberry** were all honored for their academic achievements in the classroom and for their volunteerism in their communities. **Christine** was also selected as a Coca-Cola Silver Scholar and will receive a $1,250 scholarship and be listed as one of 50 chosen students in the April 23 issue of USA TODAY.

- **Build Curricular Relevance, Innovation in Delivery and Supportive Faculty Development Systems**

For the fifth consecutive year, the Corporation for National and Community Service (CNCS) has named Montgomery County Community College (MCCC) to the President's Higher Education Community Service Honor Roll. The honor roll is the highest federal recognition a college or university can receive for its commitment to volunteering, service-learning, and civic engagement. In 2011, 3,366 Montgomery County Community College students engaged in over 15,252 hours of curricular and co-curricular service learning initiatives, supporting partnerships opportunities with more than 30 local organizations.

On March 23, the College officially broke ground on construction of the new Culinary Arts Institute during a groundbreaking ceremony at the new location in Towamencin Township. Senator Bob Mensch, State Representatives, Kate Harper, Matthew Bradford, and Robert Godshall, along with County Commissioner Chair, Josh Shapiro was in attendance. For more information on the event, read one of the many articles written at [http://tinyurl.com/culinaryartsgb](http://tinyurl.com/culinaryartsgb)
The National League for Nursing Accrediting Commission (NLNAC) granted the College’s nursing program continuing accreditation and scheduled the next visit for Fall 2019. Dr. Stout gave kudos to Dean Welhan and the Nursing faculty for an exemplary job.

- **Develop an Engaged Community**

The inaugural “Mustangs Alumni Night” was held on April 13. The event reached out to all former men and women Mustang basketball players from 1964 to 2011. Dr. Stout had the honor of playing during the women’s game and was a referee for the men’s game. Planning for next year’s event is already underway and the date has been set for April 12, 2013.

On April 14, the College hosted the “Emerging Leadership Summit” coordinated by the office of Montgomery County District Attorney Risa Vetri Ferman. Selected high school students from the County: public and private schools attended the daylong event and heard short talks about the dangers of drunk driving, prescription drugs and Internet safety. Speakers included District Attorney Ferman, Temple basketball coach Fran Dunphy, County Commissioner Chairman Josh Shapiro, retired Chief of County Detectives Oscar Vance, restaurateur Jeff Benjamin of Vetri restaurant and the Vetri Foundation for Children, and Channel 6 newsman Matt O’Donnell.

- **Presidents’ Outreach/Legislative Update**

On March 26, House Resolution 633 was passed, designating the month of April 2012 as “Pennsylvania Community College Month.”

On April 2, Dr. Stout joined community college presidents and leaders as we participated in the Pennsylvania Community College’s annual meeting. On April 3, 20 students joined Dr. Stout at the State Capitol as part of Lobby Day. Students highlighted the inequity of capital funding for community colleges in comparison to other sectors of higher education in the Commonwealth. The day started with a press event with representation from all 14 community colleges gathering on the steps in the Rotunda and with a day full of visits to the majority of our delegation. Student, John McKillip Sr. represented the College as a featured speaker during the press event.

- **Adopt an Entrepreneurial Approach**

The Verizon Foundation sponsored the premiere of “Telling Amy’s Story” on March 20 (Central Campus) and April 4 (West Campus). In collaboration with Laurel House, The Women’s Center of Montgomery County, and Alumni Hall of Fame inductee, Sheriff Eileen Behr, the College hosted the showing of the documentary. “Telling Amy’s Story” talks about the life of Amy Homan McGee, of State College, PA, who was murdered by her husband in 2001 after years of being a victim of domestic violence. For more information on the documentary and events, visit [http://tinyurl.com/88r2bao](http://tinyurl.com/88r2bao) to read the Pottstown Mercury article.
- **Create a High Performance Culture**

The 2012 Innovation of the Year Recognition breakfast was held on Thursday, April 5. It is a celebration of innovation and recognition of the efforts in designing and implementing initiatives that move the College forward. Each year the League for Innovation in the Community College recognize Innovations of the Year at member colleges. The criteria for selection include quality, efficiency, cost effectiveness, replication, creativity, and timeliness. Our winners for the 2012 Innovation of the Year Award are; **Suzanne Holloman**, the Dean of Workforce Development and Continuing Education; **Ayisha Sereni**, Real Estate/Management Lecturer and Center for Entrepreneurial Studies (CES) Interim Director; Woman Owned Business Instructor **Kimberle Levin**; and **Don Jefferson** from the Small Business Association, for the development and success of the CES. For more information on the CES watch the College’s YouTube video: [http://tinyurl.com/MCCCES](http://tinyurl.com/MCCCES)

Dr. Stout thanked Trustee Clark for attending this event.

Dr. Stout brought to the Board’s attention the information included in their packets on Framework for Managing Institutional Liability. This information is a summary of the Strategic Conversations held with the Board members after the March 19 Board meeting.

**Finance Committee**

Dr. Stout reported for the Committee in absence of Trustee Kretschman.

- **2012-2013 Bookstore Budget**

After discussion about some underlying assumptions in the development of the 2012-2013 budget, it was recommended to table action on the budget.

Trustee Mullin motioned to table action on the proposed 2012-2013 Bookstore Budget. Trustee Cantor seconded and the Board unanimously approved.

- **2012-2013 Children’s Center Budget**

After a review of current rates and budget requirements, the Children’s Center does not plan to implement an increase in 2012-2013 fees, based on the average rates at nearby child care facilities. An increase for employees and community members was implemented in 2011-12. This past year, the Center also implemented a meal charge for those families whose meals are not covered by subsidy or Pre-K Counts. At this time, at $210/wk for Pre-K and $225/wk for Toddlers, our student rates are an average of $20 a week higher than other campus-based child care centers that are also accredited and/or rated Star 4. Hourly rates are pro-rated based on weekly rates in order to offer flexible scheduling.
The Children’s Center is planning for a capacity enrollment of 84 children (24 toddlers and 60 pre-school) in 2012-13. The increase in students will not require additional staffing, as positions were added in 2011-12 to accommodate growth. Trustee Lowrie asked for a breakdown of the amount of students, employees and community members using the Children’s Center.

Trustee Lowrie made the motion to accept the 2012-2013 Children’s Center Budget as presented, Trustee Arnhold seconded the motion and the Board unanimously approved.

- **2012-2013 Food Service and Vending Budgets**

  The food service and vending budgets are reflective of the College’s recommendation that we move forward with a three-year agreement with CulinArt where profits and/or losses from both the food services and vending operations are shared on a 75%/25% basis between CulinArt and the College.

Trustee Lowrie made the motion to accept the Food Service and Vending budgets for 2012-2013 as presented, Trustee Cantor seconded the motion and the Board unanimously approved.

- **2012-2013 University Center Budget**

  The new University Center facility (formerly the AAA building) is anticipated to be operating as a classroom facility and UC offices in September 2012. The initial lease cost for the facility will be $14,359 per month, plus utilities. The anticipated hiring of one full-time and one part-time employee is reflected in the UC budget and in the FY 2012/2013 budget as a yet-to-be-approved Strategic Initiative. There is a projected loss of $156,089 in the UC as a result of the anticipated hiring, rent plus utilities, and maintenance of the AAA facilities. It is possible that the new University Center will generate additional revenues from expansion of our UC partnerships or through Continuing Education programs conducted in this new facility.

Trustee Lowrie made the motion to accept the 2012-2013 University Center budget as presented. Trustee Cantor seconded the motion and the Board unanimously approved.

- **2012-2013 Student Activities Budget**

  The 2012-2013 Student Activities budget is supported primarily through the student activities fee as well as fundraising activities initiated and managed by the student clubs. The $3 per credit hour fee is charged to students enrolled in fall and spring classes, and not summer classes. No fee increase is proposed for 2012-13. The Student Activity Fee has broad impact on student engagement at the College. The fee supports the provision of co-curricular learning, club, athletic, intramural and service activities to all students. In 2011-2012, approximately 6,500 students have participated in some way with one of these opportunities.
Trustee Lowrie made the motion to accept the 2012-2013 Student Activities Budget as presented. Trustee Cantor seconded the motion and the Board unanimously approved.

- **2012-2013 Student Aid Budget**

The 2012-2013 Student Aid budget details the array of aid available to students from Title IV Federal financial aid including programs such as federal work study, Pell grants, and the Federal Direct Loan Programs well as state PHEAA grants and College Foundation scholarships.

The proposed 2012-2013 budget projects a 10.6% increase in Federal Funding programs, collectively labeled as Title IV Programs for a total volume of over $45.0 million.

Trustee Lowrie made the motion to accept the 2012-2013 Student Aid Budget as presented. Trustee Cantor seconded the motion and the Board unanimously approved.

- **2012-2013 Technology Fee Budget**

The Technology Fee was established to support the initial purchase of new technologies as well as the lifecycle replacement of technology used to support the learning environment. The 2011-2012 fee is $15 per credit hour. There is no proposed per credit hour fee increase for 2012-2013.

In 2012-2013, special projects include the build-out of the technology and technology infrastructure for the Culinary Arts building and the AAA building, and the upgrade of the inter-campus fiber connectivity and the Internet fiber connectivity. The upgrade to the fiber connectivity will provide a redundant communications pathway and improve resiliency. The estimated cost for these three special projects is $1,201,200, to be funded from the Technology Fund Balance.

Trustee Lowrie made the motion to accept the 2012-2013 Technology Fee Budget as presented. Trustee Bramnick seconded the motion and the Board unanimously approved.

**Physical Plant Committee**

Trustee Mullin reported for the Committee.

- **Signage/Identity Imitative**

In 2007, the College embarked on a signage/identity plan, which helped to create the College ”brand” and to proudly display that brand on the growing college campus in Pottstown. The first phase of the plan included building identifiers, parking identifiers, and banner signs. The combination helped to market the College by delineating the property and establishing our presence in Pottstown.
With the acquisition of 95 S. Hanover Street (the University Center), and 140 College Drive (the Schuylkill River Academic and Heritage Center), there is an opportunity for greater exposure to the College brand and a need to tie the buildings together with a comprehensive signage plan. Visual Media (signage) will also provide a means of direction for students and the community as they navigate on foot, or in vehicles, around the campus and through the Borough of Pottstown.

Vice President Moono provided the Board with a brief PowerPoint overview of the signage plan.

This is an information item only and requires no action by the Board of Trustees.

**Bids**

Vice President Freitag reported on the bids.

**2012 Asphalt Sealing and Repair Program**

Trustee Mullin motioned to recommend awarding a contract to S.A. Macanga in the amount of $196,169.91 as the lowest and responsive and responsible bidder for the asphalt sealing and repair project. Trustee Lowrie seconded and the Board unanimously approved.

**Core Network Equipment**

Trustee Mullin motioned to recommend awarding a contract to ePlus Technology, Inc. of Pottstown, PA in the amount of $406,959.16 as the lowest responsive and responsible bidder for the core network equipment. Trustee Bramnick seconded and the Board unanimously approved.

**Science Center Interior Renovations**

Trustee Mullin motioned to recommend awarding a contract for the base bid to The Midway Corporation in the amount of $153,303.00 as the lowest responsive and responsible bidder for renovations to the Science Center. Trustee Vlahos seconded and the Board unanimously approved.

**Chair’s Report**

Chairman D’Aniello thanked Trustee Paston for his questions on the Bookstore budget and encouraged the Board to seek clarification on issues as needed.

**Old Business**

There was no old business to report.
New Business

There was no new business to report.

Adjournment

Chairman D’Aniello asked for a motioned to adjourn the meeting at 5:10 p.m. Mr. Mullin motioned to adjourn the meeting. Trustee Lowrie seconded and the Board unanimously approved. The next meeting is scheduled for Monday, May 21, 2012 in the Rotelle Family Board Room, Central Campus.

Lea Bramnick
Assistant Secretary

Board Minutes, April 16, 2012
# Program Comparison – Business Administration (A.S.)

## Current Program

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<tr>
<td>ENG 101</td>
<td>English Composition I</td>
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<td>CIS 110</td>
<td>Management Information Systems</td>
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<td>Elective</td>
<td>Mathematics</td>
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<tr>
<td>ACC 111</td>
<td>Accounting Principles I</td>
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<td>Macroeconomics</td>
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<td>ENG 102</td>
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<td>Elective</td>
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<td>Elective</td>
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<td>Core Goal 7: Aesthetic Sensibility and the Arts</td>
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<td>Core Goal 8: Physical and Life Sciences</td>
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<td>MAT 131</td>
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<td>Elective</td>
<td>Core Goal 12: Global Perspectives and Diversity</td>
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<td>Elective</td>
<td>Core Goal 13: Ethical Reasoning and Behavior</td>
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<td>Elective</td>
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**TOTAL SEMESTER HOURS CREDIT: 60**

1 Most four-year colleges of business prefer the Finite Math and Calculus for Business sequence (MAT 140 and MAT 142). A few require the more advanced mathematics sequence (MAT 170 or MAT 190 and MAT 201).

2 MGT 111, ACC 150, or MKT 111 are strongly recommended and transfer to most institutions. (Check with transfer institution.)

Students should confer with their advisor or a counselor before or during the first semester to be certain that the specific electives taken are the best choices for the four-year institutions of their choice.

## Proposed Program

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<td>Elective</td>
<td>Core Goal 8: Physical and Life Sciences</td>
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<tr>
<td>MGT 111</td>
<td>Principles of Management</td>
<td>3</td>
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<tr>
<td>MAT 131</td>
<td>Statistics I</td>
<td>3</td>
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<td>(16 credits)</td>
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<tr>
<th>Fourth Semester</th>
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<tr>
<td>ACC 150</td>
<td>The Legal Environment of Business</td>
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<td>Elective</td>
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<td>MKT 111</td>
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<td>Elective</td>
<td>Core Goal 10: Exercise and Health Sciences</td>
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<tr>
<td>MAT 132</td>
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<td>(14-15 credits)</td>
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**TOTAL SEMESTER HOURS CREDIT: 60-61**

1 Select one of the listed courses or any other course that meets both Core Goals 6 + 13: HCP 120, HIS 102, 205, 213, 234, 235, 260, PHI 101 or 120.

2 Select one of the listed courses or any other course that meets both Core Goals 7 + 12: ART 101, 102, 103, 111, 121, 171, THA 105 or 114.

3 If transferring to a 4-year Accounting program, select ACC 230 – Cost Accounting

Students should confer with their advisor or a counselor before or during the first semester to be certain that the specific electives taken are the best choices for the four-year institutions of their choice.