

Montgomery County Community College
ACC 151
Business Law I
3-3-0

COURSE DESCRIPTION:

Students learn the basic principles of contract law including the nature and classes of contracts, contractual capacity, consideration, the form of the contract, discharge of contracts and breaches of contract and remedies. The legal principles concerning personal property, bailments and the form of the sales contract, circumstances in which contracts for the sale of goods must be in writing, and the points of difference between general contract law and the law of sales will be examined.

REQUISITES:

Previous Course Requirements

- ENG 010A Basic Writing or ENG 011 Basic Writing II or ESL 011 ESL Basic Writing II with a minimum grade of “C”
- MAT 010 Fundamentals of Arithmetic or MAT 010B Review of the Fundamentals of Arithmetic
- REA 011 - Fundamentals of College Reading or REA 017 Vocabulary and Reading Comprehension Development II

Concurrent Course Requirements

None

LEARNING OUTCOMES Upon successful completion of this course, the student will be able to:	LEARNING ACTIVITIES	EVALUATION METHODS
1. Discuss the nature and sources of law and explain the court system.	Assigned Readings Lecture and Discussion Online Textbook Learning Resources Demonstration and Practice	Assignments Written Examinations
2. Identify the elements and classifications of a contract and what constitutes a valid offer and acceptance.	Assigned Readings Lecture and Discussion Online Textbook Learning Resources Demonstration and Practice	Assignments Written Examinations

LEARNING OUTCOMES	LEARNING ACTIVITIES	EVALUATION METHODS
3. Explain what constitutes consideration to make an agreement binding.	Assigned Readings Lecture and Discussion Online Textbook Learning Resources Demonstration and Practice	Assignments Written Examinations
4. Evaluate when a contract must be evidenced by writing and list the requirements of writing that evidence a paper or electronic contract.	Assigned Readings Lecture and Discussion Online Textbook Learning Resources Demonstration and Practice	Assignments Written Examinations
5. Identify the ways in which a contract can be discharged and compare discharge of a contract by rescission, cancellation, substitution, and novation.	Assigned Readings Lecture and Discussion Online Textbook Learning Resources Demonstration and Practice	Assignments Written Examinations
6. Define the kinds of damages that may be recovered when a contract is broken.	Assigned Readings Lecture and Discussion Online Textbook Learning Resources Demonstration and Practice	Assignments Written Examinations
7. Explain the impact of the Uniform Commercial Code upon the sale and transfer of goods.	Assigned Readings Lecture and Discussion Online Textbook Learning Resources Demonstration and Practice	Assignments Written Examinations

LEARNING OUTCOMES	LEARNING ACTIVITIES	EVALUATION METHODS
8. Explain the differences between common law contracts and contracts for the sale of goods and describe the legal treatment of personal property and bailments.	Assigned Readings Lecture and Discussion Online Textbook Learning Resources Demonstration and Practice	Assignments Written Examinations

At the conclusion of each semester/session, assessment of the learning outcomes will be completed by course faculty using the listed evaluation method(s). Aggregated results will be submitted to the Associate Vice President of Academic Affairs. The benchmark for each learning outcome is that *70% of students will meet or exceed outcome criteria*.

SEQUENCE OF TOPICS:

1. The Nature and Sources of Law
2. The Court System and Dispute Resolution
3. Nature and Classes of Contracts: Contracting on the Internet
4. Formation of Contracts: Offer and Acceptance
5. Capacity and Genuine Assent
6. Consideration
7. Legality and Public Policy
8. Writing, Electronic Forms, and Interpretation of Contracts
9. Third Persons and Contracts
10. Discharge of Contracts
11. Breach of Contract and Remedies
12. Personal Property and Bailments
13. Nature and Form of Sales
14. Title and Risk of Loss
15. Product Liability: Warranties and Torts
16. Obligations and Performance
17. Remedies for Breach of Sales Contracts

LEARNING MATERIALS:

Twomey & Jennings (2017). *Anderson's Business Law and the Legal Environment* (23rd ed.). Cengage Learning.

Access to online textbook learning system may be required.

Other learning materials may be required and made available directly to the student and/or via the College's Libraries and/or course management system.

COURSE APPROVAL:

Prepared by: Carl Essig	Date: 3/2005
Revised by: Ronald Farrington	Date: 3/2009
VPAA/Provost Compliance Verification: Dr. John C. Flynn, Jr.	Date: 5/22/2009
Revised by: Karen M. Green	Date: 11/2011
VPAA/Provost or designee Compliance Verification: Victoria L. Bastecki-Perez, Ed.D.	Date: 1/24/2012
Revised by: Heather Thomas	Date: 4/2013
VPAA/Provost or designee Compliance Verification: Victoria L. Bastecki-Perez, Ed.D.	Date: 4/23/2013
Revised by: Barbara Hordis	Date: 12/14/2017
VPAA/Provost or designee Compliance Verification:	Date: 12/15/2017



This course is consistent with Montgomery County Community College's mission. It was developed, approved and will be delivered in full compliance with the policies and procedures established by the College.